

Competency Framework

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Issue Date: January 2025

Review Date: January 2028

Version Number: 3

DOCUMENT HISTORY

Date	Author/Editor	Summary of Changes	Version No.
20.01.2019	Adele Houston	1st version of policy	1
10.01.2022	Iain Dodds	Review of 2 nd version of policy	2
06.01.25	Iain Dodds	Review of 3 rd version of policy	3

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INTRODUCTION

Core competences, as the name suggests, are 'core' to every person who works within Primecare Health LTD whatever their role.

For individuals it helps to explain what is expected of them and others; what behaviour the company values; and how they might develop themselves. For managers it can be a discussion tool for performance management and development and provides a sound basis for other people processes such as recruitment, job evaluation and talent management. In addition, it is a way of communicating how Primecare Health LTD expects people to behave, to realise our business plan and live up to our values.

FRAMEWORK ASSUMPTIONS

The competency framework is built on the following assumptions:

- The framework will apply to all employees; training is included within the company induction process.
- The framework illustrates the expected minimum standards of behaviour and performance that would be observed when demonstrated. It is not an exhaustive list and managers may identify additional behaviours that are integral to a job (or role).
- There is no departmental to reduce the core behaviours identified in the framework.
 Any amendments to the framework will be made and agreed corporately as part of the framework review process.
- All employees will be expected to demonstrate performance of the seven core competency areas at the required competency levels.
- Competency levels within the framework are 'accumulative' and there is a requirement that individuals can evidence the behavioural indicators of all of the preceding levels.

The core competency framework will be used:

- In performance management and development by enabling individuals and managers to have a helpful discussion about the behaviours and underpinning skills needed to achieve the agreed work objectives, and as a basis for reviewing performance.
- In personal development planning by encouraging individuals to look at the rounded set of competences they need to perform effectively, identify strengths and development areas, and plan accordingly. By looking at 'higher level' indicators, individuals can identify how they might need to develop to achieve their longer-term career goals.
- In recruitment and selection by providing a robust, consistent framework which managers can use to draft job descriptions to explain what the role will require, and a clear framework to select against.

CORE COMPETENCIES

There are seven core competences for people working within Primecare Health LTD. These are:

Shared Vision

You have responsibility within the context of your role to understand and contribute to the realisation of Primecare Health LTD mission and values. You ensure that your personal behaviour consistently reinforces the values of company. You align priorities with the business plan.

Managing self and delivering quality

You consistently commit to meeting objectives or accomplishing tasks, achieving quality focused outcomes and displaying an appropriate sense of urgency. You are able to produce clear and accurate work and develop efficient and logical approaches to your work with Primecare Health LTD.

Supporting individual needs

You support the needs of individuals that use our services and stakeholders.

Managing relationships and communication

You build effective relationships and work collaboratively with others in the context of your role with Primecare Health LTD. You communicate effectively within the context of your role using a variety of mediums.

Feedback and Lifelong learning

You Listen to and act on feedback. You take action to improve skills, knowledge, abilities and level of contribution.

Initiative and improvement focus

You proactively formulate new ideas and approaches and maximise effectiveness in a changing environment. You improve processes and outcomes and identify risks and challenges in advance.

Leadership

You demonstrate a positive attitude, resilience, stamina and lead by example taking ownership of work related situations within the context of your role. You help others to develop confidence and the capability to realise their potential. You Influence others through the use of evidence based and logical arguments.

HOW DO I USE THE CORE COMPETENCY FRAMEWORK?

We have used Scottish Social Services Council Code of Practice and various mechanisms to suggest indicators against the seven competences which we have then separated into competency levels. This will allow the employee to read the suggested indicators relevant to their competency level and identify expectations in terms of current job role and future career ambitions within Primecare Health LTD.

There are five competency levels in total against each competency; these relate to the following suggested job grades.

Competency Level	Suggested Job Grade	
1	Trainee Social Care Workers (subjects of probation)	
2	Qualified Social Care Workers	
3	Care Coordinators/Admin Staff	
4	Senior Management Team	
5	Executive Level	

There are some important points to note:

- We are confident from feedback that competency levels are appropriate to suggested job roles. However, for some positions the competency level may not necessarily appropriately match with our suggested job grade. Indeed, some positions could fall under more than one competency level and touch upon elements of another.
- The indicators are fairly generic to encompass all jobs and are not intended to be used as a fixed checklist. Where external professional frameworks exist these should be mapped across to link with Primecare Health LTD's competency framework. This would apply to these who are require to by register with different regulatory body.
- The indicators build as you move up the levels. So although your major focus will be on your relevant competency level, you should also review the indicators at the earlier levels as the expectations will still apply in relation to your role.
- Your manager will discuss with you their expectations in line with the competencies relevant to your role.

CORE COMPETENCY FRAMEWORK

Shared Vision

Achievement Indicator:

You have responsibility within the context of your role to understand and contribute to the realisation of Primecare Health LTD's mission and values. You ensure that your personal behaviour consistently reinforces the company values. You align priorities with the business plan.

Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
1. Demonstrates the	1. Motivates and works with	1. Works through	1. Ensures that	1. Ensures the vision/
vision/ business plan and	others to promote	operational activity to	operational planning	business plan for
values in everyday work	professional and company	translate the vision/	aligns with vision/	Primecare Health LTD
and practice.	values promoting a positive	business plan into agreed	business planning	is clearly developed,
	culture and positive climate.	objectives.	priorities to promote	articulated, shared,
			and sustain service	understood and acted
			improvement.	upon effectively by all.

Negative Indicator:

No understanding of mission, vision, business plan or values and how it relates to the context of their role. Wastes time and resources and fails to prioritise work. Sticks rigidly to a plan in spite of changes in the environment. Demonstrates low standards at work and does not check detail. Does not plan work.

Managing Self and Delivering Quality

Achievement Indicator:

You consistently commit to meeting objectives or accomplishing tasks, achieving quality focused outcomes and displaying an appropriate sense of urgency. You are able to produce clear and accurate work and develop efficient and logical approaches to your work with Primecare Health LTD.

Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
Meets objectives and	1. Identifies what needs to	1. Strives to improve the	1. Sets Challenging	Sets strategic long
takes ownership for	be done without prompting.	way things are done	Goals for self and	term goals for company
achieving set targets.		whilst continuously	others.	and takes measured
	2. Approaches challenges	reviewing performance		risks to achieve them.
2. Works to get things	with willingness and	against targets.	2. Takes personal	
done on time and to the	enthusiasm.		responsibility for the	2. Encourages and
required standard.		2. Regularly gathers	delivery of corporate	supports others in
	3. Takes responsibility for	feedback from others to	objectives and helps	taking intelligent risks.
3. Stays focused on the	setting personal goals and	improve and learn.	others achieve clarity	
task in hand.	objectives.		in relation to areas of	3. Takes sustained
		3. Benchmarks	accountability.	action in the face of
	4. Acts in a timely manner,	performance internally		obstacles to
	reporting barriers to	and externally, and	3. Actively resolves	successfully achieve
	achievement.	considers the possibility	barriers to the	corporation objectives.
		of adopting others' good	achievement of	4 0 11
		practices.	company goals.	4. Challenges those
		4 01 11 11 11		whose actions are
		4. Challenges the status	4. Is practical,	divisive to 'whole
		quo, examines best	pragmatic and realistic	company'
		practice and implements	about what can be	accountability and
		improvements timeously.	achieved.	responsibility.

Timecare rieaun ETD	
	5. Calculates potential costs and benefits.
	6. Makes changes in own work methods or systems to improve performance beyond agreed upon standards.
	7. Commits appropriate resources and time to improve performance.
	8. Generates and recognises imaginative and innovative solutions.
	9. Delivers projects and plans on behalf of Primecare, on-time and to the required standard.

Negative Indicator:

Primecare Health LTD

Shows little enthusiasm or commitment. Avoids challenging and stretching tasks. Makes excuses. Does not deliver on tasks/ objectives

Supporting Individual Needs

Achievement Indicator:

You support the needs of individuals that use our services and stakeholders.

Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
1. Keeps own workload	1. Monitors accuracy of	1. Longer term planning	1. Creates and	1. Translates long-term
organised and	work, and short and	with an awareness of	produces broader long	strategies into clear
information accessible to	medium term planning.	strategic context.	term plans whilst	plans.
others.			introducing new	•
	2. Plans how to deal with	2. Identifies milestones	systems and	2. Develops clear,
2. Complies with relevant	the peaks and troughs in	and deadlines to ensure	procedures to	achievable plans for
procedures and	workload.	plans stay on course.	increase quality and	company goals.
standards.			efficiency of services.	
	3. Uses plans to manage	3. Considers the	-	3. Pulls together a
3. Makes appropriate	workload on an on-going	implications of a specific	2. Checks data and	range of complex,
checks on the accuracy	basis.	plan on other activities.	highlights	diverse and parallel
of own work.			shortcomings.	activities under the
	4. Anticipates and adapts	4. Undertakes risk	_	umbrella of a
4. Considers any relevant	to changes in the short to	analysis to develop plans	3. Introduces	comprehensive plan.
risks.	medium term, adjusting	which take into account	performance	·
	work accordingly.	risks, conflicts and	standards and service	4. Develops high level
		resources as well as	level agreements to	contingency plans to
	5. Monitors accuracy and	timescales.	improve the quality of	protect Primecare
	quality of own work and		work produced.	against unforeseen
	may use peer coaching.	5. Checks to ensure that		events.
	_	procedures are followed	4. Dovetails own plans	
		by others.	with longer-term	5. Undertakes horizon
			business goals.	scanning within the
				care sector/profession

6. Maintains clear detailed records of own or others' activities.7. Uses project management approaches where appropriate	 5. Builds plans which overcome conflicts of resources and priorities. 6. Involves others in the planning process to gain their commitment. 7. Uses plans to manage and prioritise the workload of the whole team to respond appropriately to any obstacles. 	and uses this information to develop appropriate corporate activities and strategic planning.
	8. Uses corporate tools and the	
	appropriate methods to develop, implement and review plans	

Negative Indicator:

Wastes time and resources and fails to prioritise work. Sticks rigidly to a plan in spite of changes in the environment. Demonstrates low standards at work and does not check detail. Does not plan work

Managing Relationships and Communication

You build effective relationships and work collaboratively with others in the context of your role with Primecare Health LTD. You communicate effectively within the context of your role using a variety of mediums.

Note: Service Users for the context below is regarded as internal or external people who use our services, colleagues, partners and

departments.

departments.				
Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
Provides an effective	1. Takes personal	Addresses underlying	 Identifies ways to 	1. Sets a strong
service.	responsibility for following	needs and expectations.	involve individuals that	example of striving to
	through and resolving		use our services and	meet the needs of
2. Knows who "Service	service problems and	2. Understands the	stakeholders in	individuals that use our
Users" are and sees	issues promptly and in a	different needs of	improving service	services and
issues from their	non-defensive manner.	individuals that use our	delivery.	stakeholders.
perspective.		services and		
	2. Clarifies and checks	stakeholders.	2. Develops	2. Works in partnership
3. Treats service users	understanding of the needs		relationships with	with individuals that
politely and with respect.	of individuals that use our	3. Monitors and checks	individuals that use	use our services and
	services and stakeholders.	satisfaction levels and	our services and	stakeholders, focuses
4. Handles enquiries		identifies appropriate	stakeholders, consults	on service delivery in
tactfully and in line with	3. Maintains clear	opportunities to seek	with them and their	order to deliver valued
confidentiality and GDPR	communications with	feedback.	representative groups	and effective services.
regulations.	individuals that use our		on their needs.	
	services and stakeholders	4. Monitors information		3. Monitors wider
5. Addresses an enquiry	and ensures needs are met	on individuals that use	3. Shares feedback	developments in
or transfers to the correct	before closing an enquiry.	our services and	with colleagues to	relation to individuals
department, passing on		stakeholders and uses	improve service	that use our services
all information gathered.		this information to initiate	delivery.	and stakeholders and
0. D	4. Makes self available and	and plan improvements	A =	considers the emerging
6. Demonstrates an	approachable and aligns	to service delivery.	4. Encourages others	political, social and
appropriate sense of	own efforts to the needs of	5 0 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	to put the needs of the	sector specific
urgency when dealing	individuals that use our	5. Seeks opportunities to	individuals that use	developments that may
	services and stakeholders.	work in partnership within		

with an enquiry or request for information.	and beyond the company.	our services and stakeholders first.	impact on the delivery of the service.
7. Demonstrates awareness of internal communication tools and brand guidelines.	6. Ensures that the processes are in place to meet the needs of individuals that use our services and stakeholders.	5. Promotes services and acknowledges the complexity involved in working with other groups and parties, works collaboratively.	4. Drives strategy which is focussed on meeting the needs of individuals that use our services and stakeholders.
	7. Acts on concerns or complaints within agreed timescales and provides regular progress updates.	 6. Takes responsibility for the design and delivery of services to meet short and medium term needs. 7. Removes barriers to effective service delivery. 8. Takes action to resolve conflicts of interests and disagreements which may impact on people receiving a service 	 5. Takes the views of individuals that use our services, stakeholders and the wider care sector into account when planning. 6. Establishes strategies and structures to meet the needs of individuals that use our services and stakeholders. 7. Demonstrates how collaborative working will lead to improved outcomes.

Feedback and Lifelong Learning

Achievement Indicator:

You Listen to and act on feedback. You take action to improve skills, knowledge, abilities and level of contribution.

	T			
Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
 Pursues professional 	1. Demonstrates	Continually reflects on	1. Identify gaps	Set strategic plans
development in line with	commitment to continuous	and enhances own	between the current	for the long term
job requirements.	development.	learning.	and future	development of
			requirements of their	Primecare.
2. Reviews own	2. Actively identifies	2. Proactively seeks	role.	
performance including	ongoing learning needs and	feedback from others on		2. Regularly seeks,
positive experiences and	seeks a range of	level of contribution and	2. Recognises	listens to and acts on
setbacks.	opportunities to meet them.	to understand	changes in	feedback from the
		development needs.	circumstances and	external partners.
3. Takes short term	3. Pursues and updates	-	promptly adjusts	-
action to improve	qualifications.	3. Develops own	learning and	3. Demonstrates the
performance in the job.		development goals and	development needs	values of feedback and
	4. Uses feedback from a	career plan.	as appropriate.	lifelong learning and
4. Makes manager aware	range of sources to improve			encourages this
of learning needs and	own performance.	4. Recognises own	3. Regularly reflects	approach across the
aspirations.		limitations and considers	on own experiences	whole company.
	5. Keeps up-to-date with	a variety career	and uses these to	
5. Takes ownership for	relevant trends, reforms and	opportunities in order to	inform future action.	4. Builds an company
learning and prepares	developments and best	build knowledge, skills		culture which promotes
and follows a personal	practice.	and experience.	4. Identifies gaps	learning and
development plan.			between current and	constructive feedback.
			future requirements of	
			the role to support the	

6. Understands and	6. Researches and uses	5. Actively promotes and	long term corporate	5. Continually
applies learned	relevant learning materials	supports the learning and	development.	assesses and
information.	and sources.	development of others.		enhances own
			Actively promotes	learning.
7. Understands learning	7. Seeks and creates	6. Pursues development	the learning and	
needs that result from	opportunities to share	and networking	development of others	6. Sets a framework for
new challenges in work.	personal skills and learning	opportunities.	and engages in	sharing knowledge to
	with others.		processes which	support a learning
8. Takes up training			obtain feedback from	culture.
opportunities where			a variety of partners.	
offered and attends all				
mandatory training.				

Negative Indicator:

Avoids tasks and projects which may involve learning new skills. Sticks to narrow expertise and career path. Fails to ask questions where unclear. Avoids exploring own weaknesses and gaps in knowledge. Fails to keep qualifications up to date.

Initiative and Improvement Focus

You proactively formulate new ideas and approaches and maximise effectiveness in a changing environment. You improve processes and outcomes and identify risks and challenges in advance.

Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	Competency Level 5
1. Understands and	1. Receptive to change and	Seeks opportunities	1. Drives continuous	1. Leads Primecare in
accepts the need to	adapts own ways of working	for improving services	improvements and	continuous
change the way things	as appropriate, seeking	and suggests new more	monitors progress to	improvement
are done to continuously	support if necessary.	effective ways of	ensure delivery of	
improve services.		working.	agreed improvements	2. Works
	2. Reviews own priorities in		effective	collaboratively with
2. Maintains	light of new information.	2. Identifies current	communication and	stakeholders, so that
effectiveness in variety of		issues and trends and	project planning.	Primecare is at the
work situations working	3. Accepts that change may	their potential impact		forefront of improving
with different colleagues,	involve partnership working.	upon current and future	2. Explains why	service delivery.
service users and		work.	changes are	
contacts.	4. Willingly undertakes		necessary and takes	3. Sets the context,
	tasks relevant to the role	3. Translates	and implements	communicates,
3. Seek ways of	but which are outside of the	suggestions into practical	difficult and unpopular	motivates and leads
improving current working	usual day-to-day duties.	ways of improving	decisions to bring	company change to
practices.		services.	about service	achieve higher levels of
	5. Encourages others to		development.	performance.
4. Ensures any changes	adapt to change.	4. Involves stakeholders		
are implemented and		on ways to implement	3. Supports free and	4. Engages
maintained.	6. Works effectively in an	change that take account	reciprocal exchange	stakeholders in the
	uncertain environment of	of differing needs.	of information and	development of
	shifting and ambiguous	5 4	resources across	strategies and policies
	priorities.	5. Applies sound	Primecare.	and takes into
		principles to manage and		consideration their
		implement company		suggestions.

7. Suggests improvements to processes and solutions aimed at resolving problems	change in areas of responsibility. 6. Supports explanations of why company change in area of responsibility. 7. Embeds policies into Primecare through consistent application. 8. Realigns objectives to reflect adjustments to	4. Recognises changes in circumstances promptly and makes short or medium term changes to business goals for own area to address changing priorities.	 5. In developing suitable strategies, takes into account resource, deadlines and budgets/funding constraints. 6. Continually evaluates the impact and effectiveness of change and feeds
	8. Realigns objectives to reflect adjustments to service, departmental,		
	and corporate plans.		improvements.

Negative Indicators:

Unfairly criticises new ideas and new ways of working. Is resistant to change. Is inflexible and rigid and is reluctant to assist with activities outside of regular day-to-day duties.

Leadership

Achievement Indicator:

You demonstrate a positive attitude, resilience, stamina and lead by example taking ownership of work related situations within the context of your role. You help others to develop confidence and the capability to realise their potential. You Influence others through

the use of evidence based and logical arguments.				
Trainee Social Care	Qualified Social Care	Care Coordinators/Admin	Senior Management	Executive Level
Worker (subject of	Worker	Staff	Team	
probation)				Competency Level 5
Competency Level 1	Competency Level 2	Competency Level 3	Competency Level 4	
1. Maintains	You take personal	1. You lead by example,	1. You are a role	1. You are seen as
confidentiality of sensitive	responsibility for the work	and show personal	model who 'does the	objective and
information and accepts	you do, considering the	enthusiasm by explaining	right things' and leads	professional, dealing
responsibility for own	impact of your actions on	why things need doing	from the front.	with things firmly and
work.	others.	and creating a sense of		fairly.
		common purpose.	2. You use a range of	
2. You keep up to date	2. Makes sure information is		leadership styles	2. You plan and
and abreast of new	shared within the team and	2. You clearly agree what	appropriate to	delegate work for
developments that are	with key stakeholders.	is expected of others,	different people and	maximum effectiveness
relevant to your role.		building team morale and	situations.	and efficiency and to
	3. You plan work around	encouraging others to		agreed company goals
3. Is willing to take	agreed priorities.	perform.	3. You are assertive	and priorities.
responsibility for a			and not afraid to	
problem, even if not	4. You show respect for the	3. You recognise how	challenge people	3. You identify,
obviously within own	views and actions of others.	other departments	constructively.	negotiate and agree
remit.		contribute to your area		the requirements of
	5. You flag up problems	and build relationships.	4. You own and	individuals that use our
4. Able to work	quickly and propose		deliver difficult	services and
independently and will	solutions.	4. You encourage team	messages when	stakeholders and plan
actively seek guidance		members to take	Primecare requires	and prioritise for these
when required.	6. You have the ability to	responsibility for their	you to do so.	to be met.
5 Manka with athons in	multi-task, keeping positive	actions.	C Vau davalan ar	4 Van ast properties
5. Works with others in	with an attention on	5 Van 10 2 2 2 2	5. You develop an	4. You act promptly in
team to deliver and	whatever job is in hand.	5. You manage	atmosphere of	a crisis, facilitating the
improve services.		performance through		team to develop

- 6. Endeavour's to comply with company policies and procedures, and the expectations of relevant regulatory bodies.
- 7. Ensure that your personal behaviour, actions and words consistently reinforce primecare's values and commitment to diversity and equality principles.

- 7. You set personal targets and follow through.
- 8. You recognise your own strengths and limitations and know when to ask for help, listening to and acting on feedback.
- 9. You highlight problems and make improvement suggestions.
- 10. You constantly seek to develop and improve performance.

- coaching and give constructive feedback.
- 6. You make informed and realistic decisions.
- 7. You react appropriately and promptly to conflict when it arises.
- 8. You take responsibility for the actions of your team.
- 9. You show respect for the views and actions of others, making a point of recognising and acknowledging good work.
- 10. You seek to understand the needs of your team.
- 11. You identify possible implications from unrelated information and act upon it.12. You understand what you are authorised to do and take ownership.

- professionalism and mutual support.
- 6. You are able to negotiate and agree what is expected from others and maintain accountability.
- 7. You set demanding but achievable objectives for yourself and others, and monitor them.
- 8. You keep people informed of plans and developments.
- 9. You encourage and enable people to take responsibility and exercise initiative.
- 10. You take and implement timely decisions that are realistic, even when the situation is uncertain and information incomplete.

- proposed actions and to take the lead where necessary.
- 5. You take a strategic approach to objective setting, linking it to the longer term direction of Primecare, and recognising the needs of individuals we support and stakeholders.
- 6. You confront performance and behavioural issues and ensure they are satisfactorily resolved.
- 7. You consider all options and make sound –even unpopular business decisions, taking the strategic view, even when faced with ambiguity.
- 8. You are able to defuse difficult situations and are sensitive of the impact on others.

- 13. You facilitate or lead group discussions in a confident manner.
- 14. You find practical ways to overcome barriers.
- 15. You manage the appraisal process and supervision process effectively and proactively.
- 16. You constructively tackle poor performance, conduct issues and inappropriate behaviour.
- 17. You promote awareness of company priorities and plans backing corporate decisions which may conflict with own views.
- 18. You ensure that others have knowledge of, and access to, information about Primecare and its priorities and relevant policies.

- 11. You recognise when there are conflicts, and facilitate a positive outcome.
- 12. You respond quickly to crises and problems with a proposed course of action.
- 13. You are receptive to the opinions and suggestions of others, encouraging everyone to play a part, recognising the opportunities presented by diversity.
- 14. You take every opportunity to recognise those who produce good work and role model the right behaviours.
- 15. You develop systems to gather and manage information and knowledge effectively, efficiently and ethically.

- 9. You give appropriate and balanced recognition and provide your team with the opportunity to share their achievements.
- 10. You challenge for meaningful information when the situation is unclear.
- 11. You benchmark best practice in resource utilisation and facilitate access to sources of improved support.
- 12. You drive the company forward and take personal responsibility for making things happen.
- 13. You address demands from multiple stakeholders without losing focus.
- 14. You prepare thoroughly and use a range of communication styles

19. You effectively manage resources, including devolved budgets to ensure that plans are delivered in a cost effective and financially prudent manner. 20. You use coaching and mentoring to improve performance.	financial budgets efficiently. 17. You make best use of available resources and proactively seek new sources of support when necessary. 18. You work collaboratively with others, actively sharing good practice. 19. You develop and maintain a network of contacts outside and across the Primecare. 20. You can relate to people at all levels, taking time to establish common ground. 21. You recognise changes in circumstances promptly and adjust plans and activities accordingly. information to different groups. 15. You respond positively to changing business circumstances and readily adapt your behaviour to maintain effective performance. 16. You see the bigger picture; anticipate challenges and obstacles and plan to overcome them. 17. You engage your teams and encourage them to challenge ways of working and implement improvements in performance by enhancing processes and service standards. 18. You champion improvements in performance by enhancing processes and service standards.
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Primecare Health LTD		
	22. You recognise recurring problems	Primecare and translate predictions
	and promote changes	into sound strategic
	to structures, systems	plans.
	and processes to	
	resolve these.	20. You Lead
	23. You take pride in delivering high quality work, and invest time in checking details for accuracy, validity and reliability.	strategies to promote a knowledge management culture ensuring strategy is embedded in values and business plan.
	24. You are vigilant for	

potential risks.

Negative Indicator:

Criticises team members behind their backs. Holds onto power, information and high profile work. Avoids tackling conflict or poor performance in the team. Gives destructive feedback to others. Puts own agenda before that of the team. Fails to comply with budget setting and monitoring guidance including compliance with financial procedures or guidelines. Views knowledge as power and does little to ensure sharing of information or expertise.

ASSESSING COMPETENCIES

The focus of the competency framework is to clearly define behavioural standards of expectation for all employees within Primecare Health LTD. In determining how an employee is progressing against the competency framework we have developed a framework for the assessment of performance against competencies. This framework is an integral part of our employee performance review process.

The framework is as follows:

Performance Level				
Not yet developed	Developing	Established	Exemplary	
Does not display the behaviours that would support this competency further development required.	Employee new to job role and does not yet meet competency requirements.	Employee meets competency requirements in relation to job role.	Employee exceeds competency requirements in relation to job role.	

PERFORMANCE DEVELOPMENT REVIEW PROCESS

The competency framework will link up with the supervision and employee performance review process. Through the redevelopment of this process we hope to establish a mechanism that allows for performance to be monitored and development needs to be identified that will then be used to inform other people management processes throughout the Primecare i.e. recruitment, talent management, job evaluation and training needs analysis. This will then allow us to appropriately align the outcomes with performance management targets and PSIF requirements.